

The New Protocol Inc. - 399 Conklin Street – Suite 201 – Farmingdale, NY 11735 Telephone (516) 777 2601
Reseller Qualification Application

It is important to us to develop solid relationships with established and respected health care re-sellers - especially since we want to limit the number of re-sellers who serve in a particular area.

Our ultimate customer is a physician who needs the most experience support for our services and products. Any re-seller relationship will be treated as a partnership to the benefit of our valued customers. Please take a few moments to fill out this application so that we can assess your strengths.

Please take a few moments to fill this short form and fax it to (516) 777 2606 to evaluate your qualifications.

Company Name _____ Phone _____

URL _____ Fax _____

Address _____

City _____ State _____ Zipcode _____

Percentage of sales in Medical field _____

What territory do you cover? _____

Name of Business Owner _____

What Experience do you have in selling to Medical Group Practices or Specialty Physicians? _____

Have you sold any Medical Software or Transcription Services in the past? _____

Are you reselling any other Medical Software or Transcription Services now? _____

What would you say is your core competence? _____

Name of person completing form _____

Phone _____ E-Mail _____